

## Pendal Monthly Commentary

### Pendal Australian Shares Portfolio

February 2023

#### Market commentary

Further evidence of ongoing strength in the US economy and tight labour markets saw hopes of a dovish tilt from central banks recede.

Central bank rhetoric remains hawkish and the risk is that tighter-for-longer monetary policy pushes economies into a severe downturn, driving earnings lower.

The S&P/ASX 300 fell -2.55 as a result.

The broad theme of Australian reporting season was stronger revenue offset by weaker margins as costs rose.

Revenue for 1H FY23 has risen ~12% at an index level, with 38% of companies beating expectations and only 18% missing.

However this has not translated into operating leverage, as costs have risen ~15% at the index level. This meant a margin squeeze that saw 49% of companies miss EPS expectations, versus a historical average of 30%.

Companies have signalled that costs are decelerating - although they will need to, given that revenue will not be able to continue at this pace.

The net effect is that the misses have not flowed through to a spike in negative forward-year earnings revisions. The mix of upgrades and downgrades to forward-year EPS was in-line with historical trends.

Materials (-6.68%) fell furthest as the boost in sentiment from an end to zero-Covid waned and results told a consistent story of higher costs.

Financials (-3.31) also underperformed as the market expressed concerns that the margin tailwind from higher rates may have peaked and now come under pressure due to intensifying competition.

Utilities (+3.39%) did best, driven primarily by a revised bid for Origin Energy (ORG, +0.44%) from the Brookfield-led consortium, which was better than expectations.

Information Technology (+2.80%) also did well with Computershare (CPU, +5.74%) and Wisetech (WTC, +4.06%) delivering well-received results.

#### Portfolio overview

Australian Shares Portfolio	
Investment strategy	The strategy employs a bottom up, fundamental approach to build a diversified portfolio of Australian shares where the majority of active risk and outperformance is driven by stock selection.
Investment objective	The objective of the Model Portfolio is to outperform the S&P/ASX 300 (TR) Index on a rolling 3 year period.
Benchmark	S&P/ASX 300 (TR) Index
Number of stocks	15-35 (30 as at 28 February 2023)
Sector limits	A-REITS 0-30% Cash 2-10%
Dividend Yield	3.79% <sup>#</sup>
Income target	No target

#### Top 10 holdings

Code	Name	Weight
BHP	BHP Group Ltd	11.77%
CSL	CSL Limited	8.87%
TLS	Telstra Group Limited	6.69%
STO	Santos Limited	6.57%
CBA	Commonwealth Bank of Australia	6.16%
WBC	Westpac Banking Corporation	5.25%
NAB	National Australia Bank Limited	5.20%
QAN	Qantas Airways Limited	5.00%
QBE	QBE Insurance Group Limited	3.89%
XRO	Xero Limited	3.73%

Source: Pendal as at 28 February 2023

#### Top 5 overweights versus S&P/ASX 300

Code	Name	Weight
STO	Santos Limited	5.51%
TLS	Telstra Group Limited	4.51%
QAN	Qantas Airways Limited	4.45%
XRO	Xero Limited	3.24%
QBE	QBE Insurance Group Limited	2.88%

#### Top 5 underweights versus S&P/ASX 300

Code	Name	Weight
ANZ	ANZ Group Holdings Limited (not held)	-3.34%
WDS	Woodside Energy Group Ltd (not held)	-3.09%
WES	Wesfarmers Limited (not held)	-2.48%
WOW	Woolworths Group Ltd (not held)	-2.03%
TCL	Transurban Group Ltd. (not held)	-1.97%

Source: Pendal as at 28 February 2023

<sup>#</sup>The Portfolio's dividend yield represents the weighted average 12-month forward-looking dividend yield of the portfolio holdings (excluding cash), as at the date of the Factsheet. Each individual security's dividend yield is calculated using market consensus Dividend Per Share (DPS) before tax and franking credits, collated by Pendal and divided by the closing market price of the security as at the date of the Factsheet. The portfolio dividend yield therefore is only an estimate, and does not reflect the actual returns of the Fund, which will be affected by market movements in the price of individual securities, the returns on other assets such as cash holdings and variances of individual security's actual dividends from the forecasted DPS.

## Performance

	1 month	3 month	6 month	1 year	3 year (p.a.)	5 year (p.a.)	Since inception (p.a.)*
Pendal Australian Shares Portfolio	-1.84%	0.65%	5.35%	4.72%	9.46%	7.95%	9.26%
S&P/ASX 300 (TR) Index	-2.55%	0.17%	5.92%	6.54%	7.94%	7.87%	7.88%
<b>Active return</b>	<b>0.71%</b>	<b>0.48%</b>	<b>-0.57%</b>	<b>-1.82%</b>	<b>1.52%</b>	<b>0.08%</b>	<b>1.38%</b>

Source: Pendal as at 28 February 2023

\*Since Inception - 15 June 2015

Performance returns are pre-fee. Investors should contact their platform provider for applicable fee rates.

Past performance is not a reliable indicator of future performance.

### Top 5 contributors - monthly

Code	Name	Value Added
QBE	QBE Insurance Group Limited	0.32%
STO	Santos Limited	0.23%
ORA	Orora Ltd.	0.20%
TLS	Telstra Group Limited	0.20%
QAN	Qantas Airways Limited	0.17%

### Top 5 contributors - 1 year

Code	Name	Value Added
QAN	Qantas Airways Limited	0.79%
QBE	QBE Insurance Group Limited	0.60%
VEA	Viva Energy Group Ltd.	0.29%
<i>SQ2</i>	<i>Block, Inc. Shs (not held)</i>	<i>0.28%</i>
MIN	Mineral Resources Limited	0.21%

Source: Pendal as at 28 February 2023

Underweight positions are in italics.

### Top 5 detractors - monthly

Code	Name	Value Added
NST	Northern Star Resources Ltd	-0.17%
DOW	Downer EDI Limited	-0.12%
<i>TCL</i>	<i>Transurban Group Ltd. (not held)</i>	<i>-0.10%</i>
<i>WOW</i>	<i>Woolworths Group Ltd (not held)</i>	<i>-0.09%</i>
BHP	BHP Group Ltd	-0.09%

### Top 5 detractors - 1 year

Code	Name	Value Added
NEC	Nine Entertainment Co. Holdings Limited	-0.86%
XRO	Xero Limited	-0.83%
JHX	James Hardie Industries PLC	-0.82%
DOW	Downer EDI Limited	-0.64%
<i>EVN</i>	<i>Evolution Mining Limited (not held)</i>	<i>-0.55%</i>

## Stock specific drivers of monthly performance relative to benchmark

### Three largest contributors

#### Overweight QBE Insurance (QBE, +9.75%)

The market had been worried about inflation and reinsurance in the short term and franchise strength in the long term. But QBE delivered on CY22 expectations and issued confident guidance for CY23. The CEO believes volatility has been taken out of the business, which was further supported by a transaction removing 1.9bn of problematic US reserves. The message was therefore reduced risk plus expanding earnings, an attractive combination that should help the multiple recover.

#### Overweight Santos (STO, +1.67%)

Santos's underlying net profit after tax was weaker than expected on the back of higher-than-expected restoration costs. However good cash flow generation saw the dividend beat expectations by 15%. At the same time, management gave an encouraging update on a couple of development projects where the market had been concerned. The company maintained production guidance for 2023.

### Three largest detractors

#### Overweight Northern Star (NST, -17.37%)

More hawkish rate expectations and a stronger US dollar weighed on the gold price and on gold miner NST. Beyond this, the company's reported financials for the half-year were in-line with expectations. A decision on the ~A\$1bn KCGM expansion is due in mid-2023.

#### Overweight Downer (DOW, -16.18%)

DOW delivered a second downgrade in 3 months, which triggered a major management shake-out. The CEO was already leaving, but in addition the CFO will leave and the Chair stepping down with immediate effect. The new CEO outlined high level plan to cut \$100m costs out of the business and drive cultural change to extract more appropriate margins out of what should be a quality contract book. FY23 should get a bounce back assuming weather improves notably in the road maintenance business. The company will also likely be in the focus of PE.

**Overweight Orora (ORA, +18.46%)**

Packaging company Orora was a good example of a stock which surged during reporting season as the market's fears failed to materialise. Despite cost inflation and concerns over demand the company posted a 13.9% increase in revenue over the previous comparable period. Net profit after tax was up 7.8%> Importantly, the company flagged that it expect the North American business to continue growing over the remainder of the financial year

**Underweight Transurban (TCL, +2.68%)**

TCL's result was in-line with expectations result as traffic at most assets has recovered to pre-COVID levels (with the notable exception of Melbourne). The main new news was a meaningful upgrade to the FY23 dividend, from 53cps to 57cps, and the announcement that longstanding CEO would resign at the end of the CY. The portfolio does not own TCL.

## Outlook

Recent strong economic data from the US has puts paid to theories that the strong reading in January data was an aberration. It reinforces the issue that the US economy remains too strong to enable inflation to slow sufficiently at the current rate setting.

The rally earlier in 2023 was driven by signs inflation and wages are easing, without any signs this is associated with a sharp slowdown in the economy.

The "soft landing"/"narrow path"/"immaculate disinflation" scenario is the most bullish of the three broad outcomes possible from the current position. The market likes the idea of a limited earnings downturn combined with falling rates.

There are two other, more bearish, scenarios.

- One is structural inflation where some combination of limited commodity supply, structural constraints on labour, re-arming of nations, re-shoring of supply chains and de-carbonising power and energy infrastructure all contribute to inflation remaining higher for longer.
- The other is where policy is already too tight and the lagged effect - currently hidden - will see a recession in the second half of 2023.

We are in a better place than we were three months ago, but material risks remain. We need to regularly gauge the scale and direction of economic data to get a better read on which scenario is playing out.

The Chinese National People's Congress, which officially starts Xi's third term and sees a slew of news faces at top posts, announced a target of 5% GDP growth for this year. This is down on last year's 5.5% target - although up from the 3% growth that was actually achieved.

There had been hope of a higher target - somewhere near 6% - to reflect the re-opening of China's economy. The 5% target, in an environment in which "revenge spending" by the Chinese consumer is likely to be strong, suggests that Beijing will not be making material change in policy to stimulate growth, particularly in housing and infrastructure. This may be prompted by fears around inflation. This is consistent with local government bond quotas, which are traditionally used to fund investment and are lower than last year. As a result, some of the optimism around the outlook for commodity pricing has faded.

For the moment, equities appear range bound, having absorbed a material rise in bond yields without breaking down through technical support levels.

The recent decline in equity markets has helped tighten the Total Financial Conditions index and possibly allows the Fed to be more balanced in their comments. This suggests the market should be reasonably well supported for now, as long as growth and inflation don't continue to surprise to the upside.

## New stocks added and/or stocks sold to zero during the month

**No new stocks added or sold to zero during the month.**

For more information contact your key account manager or visit [pendalgroup.com](https://pendalgroup.com)

**PENDAL**

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