

Pendal Monthly Commentary

Pendal Australian Tax Effective Income Portfolio

January 2020

Market commentary

The market staged a strong start to 2020, with the S&P/ASX 300 Accumulation index gaining +4.9% in January.

However with Resources up only +0.65% and Financials (+4.7%) somewhat in-line with the market, the gains were concentrated in a narrow part of the market – particularly Health Care (+12.0%), Information Technology (+10.2%) and Consumer Staples (+7.8%).

This rotation away from cyclicals – and towards bond-sensitive defensive and growth stocks – is a reversal of the prevailing theme of the last quarter and reflects a cautious turn in investor sentiment in recent weeks. Coronavirus has played a role in this, but even prior to this uncertainty there have been weaker signals on global growth.

People are now looking for further monetary easing to support the global economy, with a further 50bps of rate cuts currently priced into the bond market. US 10-year bond yields contracted 41bps to 1.51% over the month, while their Australian equivalents came in 42bps lower to 0.95%.

Elsewhere the combination of bushfires and the coronavirus – and the potential effects on travel and tourism – hit a raft of stocks including Flight Centre (FLT, -10.8%), Qantas (QAN, -9.9%), Star Entertainment (SGR, -9.1%) and Sydney Airport (SYD, -3.1%). The underperformance of global cyclicals such as BlueScope Steel (BSL, -5.4%) and Alumina (AWC, -5.2%) indicates broader uncertainties over the global economy.

The list of better-performing stocks looks like a carbon copy of 1H 2019 and reflects a more negative bent in sentiment and lower bond yields. Afterpay Touch (APT) was up 31.7%, while fellow technology stocks Altium (ALU, +14.7%), Appen (APX, +12.9%), Wisetech (WTC, 7.1%) and Xero (XRO, +7.0%) also outperformed.

Health care, the other key growth sector, was also strong. ResMed (RMD) was up +14.4% and CSL (CSL) +13.2%.

Portfolio overview

Australian Tax Effective Portfolio	
Investment strategy	<p>Dual focus: Deliver tax-effective capital & grossed-up income.</p> <p>Broad hunting ground: Core approach, drawing ideas from across the market cap spectrum.</p> <p>Income focus: Greater exposure to stocks with high grossed-up yield & dividend sustainability.</p>
Investment objective	The objective of the Model Portfolio is to outperform the S&P/ASX300 (TR) Index on a rolling 3 year period by 3% per annum, while delivering a higher gross yield than the market.
Benchmark	S&P/ASX 300 (TR) Index
Number of stocks	15-35 (26 as at 31 January 2020)
Sector limits	A-REITS 0-30%, Cash 2-10%

Top 10 holdings

Code	Name	Weight
CSL	CSL Limited	9.74%
CBA	Commonwealth Bank of Australia Ltd	8.97%
BHP	BHP Billiton Limited	8.06%
TLS	Telstra Corporation Limited	6.12%
ANZ	ANZ Banking Group Limited	5.32%
QAN	Qantas Airways Limited	4.86%
STO	Santos Limited	4.80%
WBC	Westpac Banking Corporation	4.68%
MQG	Macquarie Group Limited	4.44%
TCL	Transurban Group	4.01%

Source: Pendal as at 31 January 2020

Top 5 overweights versus S&P/ASX 300

Code	Name	Weight
QAN	Qantas Airways Limited	4.36%
STO	Santos Limited	4.00%
TLS	Telstra Corporation Limited	3.75%
NEC	Nine Entertainment Co Ltd	3.43%
MTS	Metcash Trading Limited	3.20%

Top 5 underweights versus S&P/ASX 300

Code	Name	Weight
WOW	Woolworths Group Limited (not held)	-2.85%
WES	Wesfarmers Limited (not held)	-2.66%
WPL	Woodside Petroleum Limited (not held)	-1.68%
GMG AE	Goodman Group (not held)	-1.24%
NCM	Newcrest Mining Limited (not held)	-1.17%

Source: Pendal as at 31 January 2020

Performance

	1 month	3 month	6 month	1 year	2 Year	3 Year	Since Inception*
Pendal Australian Tax Effective Income Portfolio	4.07%	6.32%	5.57%	24.53%	10.19%	11.57%	11.40%
S&P/ASX 300 (TR) Index	4.89%	6.03%	5.20%	24.99%	12.40%	12.39%	12.30%
Active return	-0.81%	0.29%	0.37%	-0.45%	-2.21%	-0.82%	-0.89%

Source: Pendal as at 31 January 2020

*Since Inception - 14 September 2015

Performance returns are pre-fee. Investors should contact their platform provider for applicable fee rates.

Past performance is not a reliable indicator of future performance

Top 5 contributors - monthly

Code	Name	Value Added
CSL	CSL Limited	0.18%
<i>TWE</i>	<i>Treasury Wine Estates Ltd (not held)</i>	<i>0.16%</i>
TLS	Telstra Corporation Limited	0.13%
RHC	Ramsay Health Care Limited	0.11%
<i>NCM</i>	<i>Newcrest Mining Limited (not held)</i>	<i>0.09%</i>

Top 5 contributors - 1 year

Code	Name	Value Added
JBH	JB Hi-Fi Limited	0.88%
CSL	CSL Limited	0.74%
JHX	James Hardie Industries Plc	0.43%
<i>WPL</i>	<i>Woodside Petroleum Limited (not held)</i>	<i>0.39%</i>
STO	Santos Limited	0.37%

Source: Pendal as at 31 January 2020

Underweight positions are in italics.

Top 5 detractors - monthly

Code	Name	Value Added
QAN	Qantas Airways Limited	-0.74%
<i>WOW</i>	<i>Woolworths Group Limited (not held)</i>	<i>-0.28%</i>
VEA	Viva Energy Group limited	-0.20%
IAG	Insurance Group Australia	-0.12%
<i>WES</i>	<i>Wesfarmers Limited (not held)</i>	<i>-0.11%</i>

Top 5 detractors - 1 year

Code	Name	Value Added
<i>WHC</i>	<i>Whitehaven Coal Limited (not held)</i>	<i>-0.96%</i>
<i>S32</i>	<i>South32 Limited (not held)</i>	<i>-0.75%</i>
VEA	Viva Energy Group limited	-0.59%
<i>WOW</i>	<i>Woolworths Group Limited (not held)</i>	<i>-0.53%</i>
<i>WES</i>	<i>Wesfarmers Limited (not held)</i>	<i>-0.51%</i>

Stock specific drivers of monthly performance relative to benchmark

Three largest contributors

Overweight CSL (CSL, +13.2%)

CSL continues to benefit from a shortage in plasma supply in the US. More efficient use of blood in surgery has meant the Red Cross, which supplies 25% of the market, has not been growing collections. Meanwhile demand for immunoglobulin products sourced from blood plasma has been growing in the mid-to-high single digits each year. CSL has benefited from the twin tailwinds of higher US prices, as well as a mix shift as it supplies more product into the US.

Underweight Treasury Wines (TWE, -19.8%)

Treasury Wine Estates released its results early and shifted full-year earnings growth expectations from 15-20% down to 5-10%. Management cited a squeeze on its bulk wine business in the US, which is seeing rising costs from Australian grapes, while stronger competition is limiting its ability to pass the costs on.

Overweight Telstra (TLS, +8.5%)

Telstra quickly regained ground lost in December, helped by recent broker upgrades. We believe TLS continues to turn the corner, helped by better cost control and signs of stability emerging in the domestic mobile phone market.

Three largest detractors:

Overweight Qantas (QAN, -9.9%)

QAN was hit – along with a raft of other travel and tourism related stocks – on concern over the impact of the 2019-nCoV virus (coronavirus) on demand. While there is likely to be some impact, we are mindful QAN is well placed to adjust capacity in response to any sustained downturn in volumes, given the stable domestic structure.

Underweight Woolworths (WOW, +15.7%)

Consumer staples such as Woolworths (WOW, +15.7%) and Coles (COL, +11.5%) benefited from a more defensive investor mindset. We believe valuations in both look stretched, given low single-digit earnings growth. Our preference remains for Metcash (MTS, +2.0%), which is valued at a historically wide discount to WOW and which has greater leverage to the shift in grocery price inflation.

Overweight Viva Energy (VEA, -10.4%)

Viva Energy's decline in January likely reflects some concern that guidance for the year may come under further pressure given recent weakness in global and regional refining margins. Management have already flagged that while volumes have been stronger into the end of 2019, retail margins have been under pressure from stiff competition.

Market outlook

- The coronavirus has quickly replaced trade at the nexus of uncertainty over the outlook for Chinese economic growth. The rate at which infection rates are developing – and whether it is slowing – is a key factor in trying to gauge the length and scale of the ultimate impact from coronavirus. Near term the focus will be on how China returns to work following the extended Lunar new year holiday.
- In China manufacturing may start to ramp up faster than construction, as the latter relies more on migrant labour which may be impacted by travel restrictions. The market is working through the implications for commodity demand. There are also questions over the impact on regional and global supply chains, with stories emerging of some auto plants experiencing issues as they run short of components.
- This issue is likely to have implications for a swathe of Australian industries and companies. The effect on commodity demand is front and centre for the resource sector – and extends beyond the first-order implications for iron ore demand. For example, CNOOC, China's largest buyer of LNG, has declared force majeure and stated it is unable to take delivery of some contracted LNG shipments due to the impact of coronavirus. This could ultimately lead to gas originally intended for export finding its way into the Australian domestic east coast market, putting pressure on prices and on domestic gas suppliers.
- There are also likely to be impacts on companies that sell to Chinese consumers. Treasury Wine Estate, for example, downgraded in January on a weaker outlook for the US business – however the effects of any hit to demand in China or disruption in distribution are still yet to flow through.
- As always, there will be industries, companies and management teams better placed to deal with these issues than others. Some industries will be able to make adjustments. Airlines such as Qantas, for example, have the ability to react to weaker demand for flights via reduced capacity. For the miners, in contrast, mined ore not bought by Chinese steel plants sits as unsold inventory.
- The outlook for China is just one factor the market must think through as we enter reporting season. Across the Pacific, data from the US provided a brighter counterpoint to concerns over China as monthly employment came in much stronger-than-expected. We believe the US economy remains in reasonable shape. This is important because the effects of any Chinese demand shock will take place against a US economy that has some momentum, rather than one hovering at stall speed.
- The domestic economy remains patchy, however we are mindful that any signs of an improvement – perhaps in response to government stimulus – may see a sharp rebound in lowly-rated cyclicals. This rebound may be enhanced by the degree of valuation dispersion between cyclicals and growth stocks.

New stocks added and/or stocks sold to zero during the month

Sell to zero in Suncorp (SUN)

Suncorp Group is a Queensland-based conglomerate with operations spanning banking, general insurance and life insurance.

Recent updates have generally been better than the market has expected. But there is no denying headwinds remains stiff, with little sign of margin improvement in either the insurance or banking divisions.

The key factor for the stock's outlook is whether the company can deliver on management commitments to lift the underlying insurance margin from about 10% in FY20 to 12% in coming years.

Our recent analysis suggests this will be difficult, given 1) the company's primary strategic focus is shifting to market share, 2) the cost-out program has ended, 3) interest rates (and therefore investment income) remain under pressure and 4) SUN previously hinted at scope to reduce reinsurance cover, but the fires and hail of recent weeks underscore the importance of retaining strong levels of protection.

We believe diminished confidence in SUN's ability to deliver on margin targets will weigh on earnings and the company's ability to re-rate. As such, we are closing this position and rotating the capital into other opportunities.

For more information contact your
key account manager or visit pendalgroup.com

PENDAL

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